

Lake Forest Association 1/1/17-11/6/17 Real Estate Summary

Total LFA Sold Properties – Lake Front & Hills of Lake Forest

	2017-11/6/17	2016	2015	2014
Total Sold	13	20	21	12
Average Price Sold	\$621,891	\$645,011	\$587,439	\$492,208*
Maximum Sold Price	\$2,200,000	\$1,536,456	\$1,100,000	\$645,000*
Average per sq. ft.	189**	\$207	\$195	\$159*
Maximum per sq. ft.	438	\$425	\$312	\$215*
Average Days On Market	59	48	41	93

*No Lake Front homes sold through TMLS in 2014.

LFA Sold Properties – Hills of Lake Forest only

	2017-11/6/17	2016	2015	2014
Total Sold	12	17	17	12
Average Price Sold	\$490,382	\$521,397	\$501,455	\$492,208
Maximum Sold Price	\$666,500	\$950,000	\$797,000	\$645,000
Average per sq. ft.	\$168**	\$182	\$175	\$159
Maximum per sq. ft.	232	\$285	\$245	\$215
Average Days On Market	39	41	38	93

LFA Sold Properties – Lake Front only

	2017-11/6/17	2016	2015	2014
Total Sold	1	3	4	0
Average Price Sold	\$2,200,000	\$1,345,485	\$931,375	n/a
Maximum Sold Price	\$2,200,000	\$1,536,456	\$1,100,000	n/a
Average per sq. ft.	\$438	\$351	\$277	n/a
Maximum per sq. ft.	\$438	\$425	\$312	n/a
Average Days On Market	300	92	57	n/a

Note: Our neighborhood is in high demand. I continue to receive calls from buyers looking to purchase LFA Properties at varying price points. LFA Membership makes your property very marketable! **If excluded one property that sold at \$93 per sq. ft. in the calculations above the average per square foot price 2017 for non-lake front is \$175 instead of \$168 and for all LFA would be \$197 instead of \$189.